# NWTC DISTRICT WORKFORCE DATA 2021



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#### NWTC District Workforce Data 2021

**Top 30 Occupations Requiring Postsecondary Education** Occupations requiring additional education that have the most annual openings in the NWTC District projected from 2021 - 2031.

Description	Annual Openings
Heavy and Tractor-Trailer Truck Drivers Bookkeeping, Accounting, and Auditing Clerks Registered Nurses Nursing Assistants Elementary School Teachers, Except Special Ed General and Operations Managers Teaching Assistants, Except Postsecondary Project Management Specialists Accountants and Auditors Medical Assistants Postsecondary Teachers Software Developers/Software Quality Assurance Automotive Service Technicians and Mechanics Personal Service Managers Human Resources Specialists Market Research Analysts/Marketing Specialists Substitute Teachers, Short-Term Preschool Teachers, Except Special Education Middle School Teachers Management Analysts Hairdressers, Hairstylists, and Cosmetologists Substance Abuse and Mental Health Counselors Secondary School Teachers Licensed Practical and Licensed Vocational Nurses Buyers and Purchasing Agents Computer User Support Specialists Industrial Engineers Firefighters Computer Systems Analysts Training and Development Specialists	<ul> <li>613</li> <li>327</li> <li>275</li> <li>232</li> <li>182</li> <li>172</li> <li>166</li> <li>159</li> <li>138</li> <li>133</li> <li>122</li> <li>116</li> <li>112</li> <li>105</li> <li>99</li> <li>95</li> <li>94</li> <li>90</li> <li>89</li> <li>86</li> <li>81</li> <li>77</li> <li>75</li> <li>67</li> <li>62</li> <li>56</li> <li>55</li> <li>49</li> <li>47</li> <li>47</li> </ul>

#### **Occupation Groups**

Annual job openings by occupation group in the NWTC District projected from 2021 - 2031.

Description	Annual Openings
Food Preparation and Serving Related Occupations	2,904
Office and Administrative Support Occupations	2,899
Production Occupations	2,874
Sales and Related Occupations	2,613
Transportation and Material Moving Occupations	2,403
Healthcare Support Occupations	1,363
Business and Financial Operations Occupations	1,029
Educational Instruction and Library Occupations	1,019
Construction and Extraction Occupations	1,018
Management Occupations	1,018
Installation, Maintenance, and Repair Occupations	943
Building and Grounds Cleaning and Maintenance	871
Personal Care and Service Occupations	859
Healthcare Practitioners and Technical Occupations	847
Farming, Fishing, and Forestry Occupations	495
Community and Social Service Occupations	410
Computer and Mathematical Occupations	389
Protective Service Occupations	388 315
Arts, Design, Entertainment, Sports, and Media	292
Architecture and Engineering Occupations Life, Physical, and Social Science Occupations	153
Military-only occupations	62
Legal Occupations	57

#### **Top Common Skills**

Common skills requested most often in NWTC District job posts from June 2020-May 2021.

Communications20,003Customer Service15,720Management12,780Sales12,384Valid Driver's License9,770Operations8,927Leadership8,717Detail Oriented7,216Problem Solving6,264Basic Math5,066Good Driving Record4,798Planning4,716Written Communication4,467Innovation4,237Organizational Skills4,045Computer Literacy3,975Teamwork3,798Interpersonal Communications3,562Coordinating3,444Microsoft Office3,478Scheduling3,445Self-Motivation3,444Microsoft Excel3,372Presentations3,367Verbal Communication Skills3,358Professionalism3,276Time Management3,063Decision Making2,900Loading And Unloading2,790	Skill	Postings with Skill
	Customer Service Management Sales Valid Driver's License Operations Leadership Detail Oriented Problem Solving Basic Math Good Driving Record Planning Written Communication Innovation Organizational Skills Computer Literacy Teamwork Interpersonal Communications Coordinating Microsoft Office Scheduling Troubleshooting (Problem Solving) Self-Motivation Microsoft Excel Presentations Verbal Communication Skills Professionalism Time Management Decision Making	15,720 12,780 12,384 9,770 8,927 8,717 7,216 6,264 5,066 4,798 4,716 4,467 4,237 4,045 3,975 3,798 3,562 3,548 3,478 3,452 3,548 3,444 3,372 3,367 3,358 3,276 3,063 2,900

# **Top Qualifications**

Qualifications requested most often in NWTC District job posts from June 2020-May 2021.

Qualification	Postings with Qualification
Commercial Driver's License (CDL)	9,691
Certified Nursing Assistant	1,287
Licensed Practical Nurse	1,150
Hazmat Endorsement	926
Tanker Endorsement	574
Nurse Practitioner	569
Transportation Worker Identification Card	551
Bachelor of Science in Business	481
Bachelor of Science in Nursing (BSN)	474
Master Of Business Administration (MBA)	393
Licensed Vocational Nurses	391
Associate Degree In Nursing	297
Certified Forklift Operator	291
Doubles Endorsement	249
CDL Class B License	248
Certified Pharmacy Technician	248
Licensed Clinical Social Worker (LCSW)	241
Licensed Professional Counselor (LPC)	228
Doctor Of Dental Surgery (DDS)	213
Automotive Service Excellence (ASE) Cert	211
Critical Care Registered Nurse (CCRN)	195
Certified Public Accountant	183
ServSafe Certification	182
Doctor of Dental Medicine (DMD)	179
Licensed Marriage And Family Therapist (LMFT)	151
Project Management Professional Certification	147
Competence In Speech-Language Pathology	134
Advanced Practice Registered Nurse	127
Professional Engineer	122

### **Top Specialized Skills**

Specialized Skills requested most often in NWTC District job posts from June 2020-May 2021.

Skill	Postings with Skill
Merchandising Caregiving Nursing Restaurant Operation Warehousing Selling Techniques Accounts Receivable Packaging And Labeling Auditing Flatbed Truck Operation Accounting Customer Experience Cash Register Food Safety Cardiopulmonary Resuscitation (CPR) Basic Life Support Personal Protective Equipment Customer Satisfaction Food Services Forklift Truck Home Care Purchasing Palletizing Cash Handling Loans Quality Control Customer Relationship Management Billing Over-the-Road Driving Machine Operation	4,861 3,685 3,642 3,325 3,112 2,989 2,668 2,609 2,576 2,511 2,364 2,292 2,154 2,152 2,095 1,992 1,987 1,932 1,875 1,819 1,730 1,706 1,598 1,558 1,558 1,501 1,271 1,264 1,256 1,192 1,169

#### **Growing Industries**

Top industries based on projected job increases from 2021-2031 in the NWTC District (*showing number of new jobs*).

Description	2021-2031 Change
Social Assistance Ambulatory Health Care Services Professional, Scientific, and Technical Services Hospitals Food Services and Drinking Places Fabricated Metal Product Manufacturing Administrative and Support Services Food Manufacturing Amusement, Gambling, and Recreation Industries Motor Vehicle and Parts Dealers Educational Services Transit and Ground Passenger Transportation Performing Arts, Spectator Sports, and Related Industrie Chemical Manufacturing Personal and Laundry Services Gasoline Stations General Merchandise Stores Nursing and Residential Care Facilities Securities, Commodity Contracts, and Other Financial Investments and Related Activities Repair and Maintenance Waste Management and Remediation Services Motion Picture and Sound Recording Industries Computer and Electronic Product Manufacturing Couriers and Messengers Telecommunications Wholesale Electronic Markets and Agents and Brokers Scenic and Sightseeing Transportation Building Material and Garden Equipment and Supplies De Clothing and Clothing Accessories Stores Electrical Equipment, Appliance, and Component Manufacturing	221 210 168 154 149 138 126 114 107 107 80 78 74 52

#### NWTC Brown County Workforce Data 2021

**Top 30 Occupations Requiring Postsecondary Education** Occupations requiring additional education that have the most annual openings in Brown County projected from 2021 - 2031.

Heavy and Tractor-Trailer Truck Drivers448Bookkeeping, Accounting, and Auditing Clerks234Registered Nurses232Nursing Assistants150Project Management Specialists130General and Operations Managers129Elementary School Teachers121Postsecondary Teachers118Accountants and Auditors107Software Developers/Software Quality Assurance101Teaching Assistants, Except Postsecondary99Medical Assistants91Market Research Analysts/Marketing Specialists81Human Resources Specialists79Automotive Service Technicians and Mechanics75Management Analysts72Middle School Teachers69Personal Service Managers69Substance Abuse and Mental Health Counselors67Preschool Teachers, Except Special Education66Substitute Teachers, Short-Term62Hairdressers, Hairstylists, and Cosmetologists57Computer User Support Specialists49Licensed Practical and Licensed Vocational Nurses47Buyers and Purchasing Agents46Computer Systems Analysts42Training and Development Specialists39Industrial Engineers37Secondary School Teachers36Financial Managers35	Description	Annual Openings
	Bookkeeping, Accounting, and Auditing Clerks Registered Nurses Nursing Assistants Project Management Specialists General and Operations Managers Elementary School Teachers Postsecondary Teachers Accountants and Auditors Software Developers/Software Quality Assurance Teaching Assistants, Except Postsecondary Medical Assistants Market Research Analysts/Marketing Specialists Human Resources Specialists Automotive Service Technicians and Mechanics Management Analysts Middle School Teachers Personal Service Managers Substance Abuse and Mental Health Counselors Preschool Teachers, Except Special Education Substitute Teachers, Short-Term Hairdressers, Hairstylists, and Cosmetologists Computer User Support Specialists Licensed Practical and Licensed Vocational Nurses Buyers and Purchasing Agents Computer Systems Analysts Training and Development Specialists Industrial Engineers Secondary School Teachers	234 232 150 130 129 121 118 107 101 99 91 81 79 75 72 69 69 69 69 67 66 62 57 49 47 46 42 39 37 36

#### **Occupation Groups**

Annual job openings by occupation group in Brown County projected from 2021 - 2031.

Description 0	Annual Openings
Office and Administrative Support Occupations Production Occupations Food Preparation and Serving Related Occupations Sales and Related Occupations Transportation and Material Moving Occupations Healthcare Support Occupations Business and Financial Operations Occupations Educational Instruction and Library Occupations Construction and Extraction Occupations Healthcare Practitioners and Technical Occupations Installation, Maintenance, and Repair Occupations Personal Care and Service Occupations Management Occupations Building and Grounds Cleaning and Maintenance Occupat Computer and Mathematical Occupations Protective Service Occupations Arts, Design, Entertainment, Sports, and Media Occupati Farming, Fishing, and Forestry Occupations	340 310 273
Legal Occupations Military-only occupations	40 35

# **Top Common Skills**

Common skills requested most often in Brown County job posts from June 2020-May 2021.

Communications14,841Customer Service11,814Sales9,555Management9,314Leadership6,732Operations6,664Valid Driver's License6,524Detail Oriented5,462Problem Solving4,553Written Communication3,559Basic Math3,554Planning3,437Innovation3,226Good Driving Record3,019Computer Literacy2,948Teamwork2,804Microsoft Excel2,730Troubleshooting (Problem Solving)2,695Presentations2,630Coordinating2,594Self-Motivation2,590Scheduling2,430Professionalism2,408Verbal Communication Skills2,362Decision Making2,205Time Management2,100	Skill	Postings with Skill
	Customer Service Sales Management Leadership Operations Valid Driver's License Detail Oriented Problem Solving Written Communication Basic Math Planning Innovation Good Driving Record Computer Literacy Teamwork Microsoft Excel Microsoft Office Troubleshooting (Problem Solving) Presentations Organizational Skills Interpersonal Communications Coordinating Self-Motivation Scheduling Professionalism Verbal Communication Skills Decision Making Research	11,814 9,555 9,314 6,732 6,664 6,524 5,462 4,553 3,569 3,554 3,437 3,226 3,019 2,948 2,804 2,783 2,730 2,695 2,688 2,670 2,630 2,594 2,590 2,430 2,408 2,362 2,236 2,205

#### **Top Qualifications**

Qualifications requested most often in Brown County job posts from June 2020-May 2021.

Qualification	Postings with Qualification
Commercial Driver's License (CDL) Licensed Practical Nurse Certified Nursing Assistant Nurse Practitioner Bachelor of Science in Business Bachelor of Science in Nursing (BSN) Hazmat Endorsement Master Of Business Administration (MBA) Tanker Endorsement Certified Forklift Operator Associate Degree In Nursing Licensed Vocational Nurses Licensed Clinical Social Worker (LCSW) CDL Class B License Licensed Professional Counselor (LPC) ServSafe Certification Certified Pharmacy Technician Project Management Professional Certification Critical Care Registered Nurse (CCRN) Transportation Worker Identification Card Automotive Service Excellence (ASE) Doctor Of Dental Surgery (DDS) Professional Engineer Doubles Endorsement Advanced Practice Registered Nurse Actuarial Exams Competence In Speech-Language Pathology Licensed Professional Engineer Licensed Marriage And Family Therapist (LMFT)	4,566 716 625 432 374 374 373 340 260 222 215 186 176 174 169 162 159 162 159 155 142 135 127 124 118 113 110 100 99 97 96 95

# **Top Specialized Skills**

Specialized Skills requested most often in Brown County job posts from June 2020-May 2021.

Skill	Postings with Skill
Merchandising Restaurant Operation Warehousing Nursing Selling Techniques Packaging And Labeling Accounts Receivable Auditing Caregiving Accounting Customer Experience Food Safety Forklift Truck Cardiopulmonary Resuscitation (CPR) Basic Life Support Customer Satisfaction Personal Protective Equipment Palletizing Cash Register Purchasing Food Services Loans Customer Relationship Management Quality Control Billing Cash Handling Flatbed Truck Operation Automation Strategic Planning Machine Operation	3,273 2,530 2,462 2,413 2,204 2,140 2,097 1,974 1,857 1,785 1,737 1,654 1,506 1,423 1,371 1,359 1,284 1,259 1,184 1,259 1,284 1,255 1,265 1,255 1,265 1,255

#### **Growing Industries**

Top industries based on projected job increases from 2021-2031 in Brown County (showing number of new jobs).

Description	2021-2031 Change
Social Assistance	1,115
Hospitals	1,004
Professional, Scientific,Technical Services	849
Ambulatory Health Care Services	823
Fabricated Metal Product Manufacturing	418
Food Services and Drinking Places	300
Food Manufacturing	288
Nursing and Residential Care Facilities	269
Performing Arts, Spectator Sports	257
Educational Services	253
Motor Vehicle and Parts Dealers	246
Amusement, Gambling, and Recreation	208
Administrative and Support Services	199
Personal and Laundry Services	192
Transit and Ground Passenger Transportation	191
Gasoline Stations	167
Chemical Manufacturing	148
Securities, Commodity Contracts, and Other	101
Electrical Equipment, Appliance Manufacture	92
Couriers and Messengers	82
Wholesale Electronic Markets and Agents	73
General Merchandise Stores	70
Motion Picture and Sound Recording	69
Telecommunications	59
Waste Management and Remediation Service	58
State Government	57
Construction of Buildings	43
Textile Product Mills	36
Building Material/Garden Equipment	34
Non-store Retailers	32

Source: EMSI Analyst, Industries Table

#### NWTC Door County Workforce Data 2021

**Top 30 Occupations Requiring Postsecondary Education** Occupations requiring additional education that have the most annual openings in Door County projected from 2021 - 2031.

Annual

Description	Openings
Bookkeeping, Accounting, and Auditing Clerks Nursing Assistants Heavy and Tractor-Trailer Truck Drivers Teaching Assistants, Except Postsecondary Registered Nurses Elementary School Teachers General and Operations Managers Secondary School Teachers Medical Assistants Personal Service Managers Accountants and Auditors Project Management and Business Operations Automotive Service Technicians and Mechanics Hairdressers, Hairstylists, and Cosmetologists Substitute Teachers, Short-Term Captains, Mates, and Pilots of Water Vessels Heating, Air Conditioning, and Refrigeration Preschool Teachers, Except Special Education Licensed Practical and Licensed Vocational Nurses Mechanical Engineers Human Resources Specialists Industrial Engineers Konstruction Managers Management Analysts Firefighters Clergy Market Research Analysts/Marketing Specialists Buyers and Purchasing Agents Motorcycle Mechanics	23 18 14 12 11 10 9 8 8 7 6 6 6 6 6 6 5 5 4 4 4 4 4 4 4 4 4 3 3 3 3 3 3 3 3 3

#### **Occupation Groups**

Annual job openings by occupation group in Door County projected from 2021 - 2031.

Description	Annual Openings
Food Preparation and Serving Related Occupations	324
Sales and Related Occupations	233
Production Occupations	176
Office and Administrative Support Occupations	161
Transportation and Material Moving Occupations	124
Building and Grounds Cleaning and Maintenance Occupa	tions 111
Construction and Extraction Occupations	79
Installation, Maintenance, and Repair Occupations	71
Healthcare Support Occupations	68
Management Occupations	63
Educational Instruction and Library Occupations	61
Personal Care and Service Occupations	59
Business and Financial Operations Occupations	45
Healthcare Practitioners and Technical Occupations	43
Farming, Fishing, and Forestry Occupations	26
Arts, Design, Entertainment, Sports, and Media Occupati	
Community and Social Service Occupations	21
Protective Service Occupations	21
Architecture and Engineering Occupations	17
Military-only occupations	9
Computer and Mathematical Occupations	9
Life, Physical, and Social Science Occupations	7
Legal Occupations	3

# **Top Common Skills**

Common skills requested most often in Door County job posts from June 2020-May 2021.

Customer Service822Sales679Management639Valid Driver's License55Operations460Detail Oriented343Leadership313Good Driving Record289Basic Math265Planning225Problem Solving224Loading And Unloading205Interpersonal Communications196Computer Literacy186Verbal Communication Skills172Scheduling165Coordinating162Self-Motivation162Professionalism145Presentations145	Skill	Postings with Skill
Written Communication143Troubleshooting (Problem Solving)142Cleanliness14Organizational Skills137Sanitation127	Customer Service Sales Management Valid Driver's License Operations Detail Oriented Leadership Good Driving Record Basic Math Planning Problem Solving Loading And Unloading Innovation Interpersonal Communications Computer Literacy Verbal Communication Skills Scheduling Coordinating Self-Motivation Teamwork Professionalism Presentations Decision Making Written Communication Troubleshooting (Problem Solving) Cleanliness Organizational Skills	974 822 679 639 551 460 343 313 289 265 225 224 220 205 196 186 172 165 162 165 162 160 155 145 144 143 142 141 137 127

# **Top Qualifications**

Qualifications requested most often in Door County job posts from June 2020-May 2021.

# **Top Specialized Skills**

Specialized Skills requested most often in Door County job posts from June 2020-May 2021.

Skill	Postings with Skill
Merchandising Caregiving Flatbed Truck Operation Nursing Task Analysis Selling Techniques Restaurant Operation Personal Protective Equipment Accounts Receivable Cash Register Cardiopulmonary Resuscitation (CPR) Food Safety Customer Experience Tape Measure Over-the-Road Driving Food Services Cash Handling Accounting Fabrication Reefer Truck Operation Dry Van Truck Operation Dry Van Truck Operation Welding Customer Satisfaction Basic Life Support Pediatrics Carpentry Power Tool Operation Loans Purchasing Home Care	361 279 265 240 168 164 161 157 150 150 150 150 128 124 123 112 112 112 112 112 112 112 111 108 106 105 105 105 105 98 97 93 90 89 88 88 88

#### **Growing Industries**

Top industries based on projected job increases from 2021-2031 in Door County (showing number of new jobs).

Description	2021-2031 Change
Machinery Manufacturing Food Services and Drinking Places Administrative and Support Services General Merchandise Stores Ambulatory Health Care Services Fabricated Metal Product Manufacturing Clothing and Clothing Accessories Stores Nursing and Residential Care Facilities Scenic and Sightseeing Transportation Local Government Amusement, Gambling, and Recreation Food Manufacturing Motor Vehicle and Parts Dealers Transit and Ground Passenger Transportation Gasoline Stations Professional, Scientific, and Technical Services Plastics and Rubber Products Manufacturing Specialty Trade Contractors Merchant Wholesalers, Durable Goods Miscellaneous Manufacturing Building Material and Garden Equipment Federal Government Personal and Laundry Services Securities, Commodity Contracts, and Other Repair and Maintenance Waste Management and Remediation Services Social Assistance Nonstore Retailers Motion Picture and Sound Recording Telecommunications	173 114 79 78 70 68 65 55 52 42 38 37 35 33 32 25 23 19 16 14 11 11 9 9 8 8 8 8 8 8 6

Source: EMSI Analyst, Industries Table

#### NWTC Florence County Workforce Data 2021

**Top 30 Occupations Requiring Postsecondary Education** Occupations requiring additional education that have the most annual openings in Florence County projected from 2021 - 2031.

	Annual
Description	Openings

Heavy and Tractor-Trailer Truck Drivers	3
Bookkeeping, Accounting, and Auditing Clerks	2
Optometrists	2
Nursing Assistants	2
Substance Abuse and Mental Health	2
Accountants and Auditors	2
Registered Nurses	1
Physical Therapists	1
Automotive Service Technicians and Mechanics	1
Personal Service Managers, All Other	1
Medical and Health Services Managers	1
Firefighters	1
Physicians, All Other; and Ophthalmologists	1
General and Operations Managers	1
Psychologists, All Other	1
Occupational Therapists	1
Chiropractors	1
Clergy	1
Therapists, All Other	1
Project Management/Business Operations	1
Dentists, General	1
Educational, Guidance, and Career Counselors	1
Licensed Practical and Licensed Vocational Nurses	1
Teaching Assistants, Except Postsecondary	1
Massage Therapists	1
Counselors, All Other	1

#### **Occupation Groups**

Annual job openings by occupation group in Florence County projected from 2021 - 2031.

Description	Annual Openings
Food Preparation and Serving Related Occupations	32
Sales and Related Occupations	21
Transportation and Material Moving Occupations	17
Office and Administrative Support Occupations	14
Production Occupations	14
Healthcare Practitioners and Technical Occupations	13
Building and Grounds Cleaning and Maintenance	9
Installation, Maintenance, and Repair Occupations	7
Management Occupations	7
Healthcare Support Occupations	7
Community and Social Service Occupations	6
Business and Financial Operations Occupations	6
Construction and Extraction Occupations	6
Arts, Design, Entertainment, Sports, and Media	5
Farming, Fishing, and Forestry Occupations	4
Personal Care and Service Occupations	4
Protective Service Occupations	4
Educational Instruction and Library Occupations	3
Life, Physical, and Social Science Occupations	2
Computer and Mathematical Occupations	1
Legal Occupations	1
Architecture and Engineering Occupations	1
Military-only occupations	1

### **Top Common Skills**

Common skills requested most often in Florence County job posts from June 2020-May 2021.

Skill	Postings with Skill
Communications Customer Service Management Organizational Skills Computer Literacy Valid Driver's License Interpersonal Communications Leadership Problem Solving Operations Detail Oriented Scheduling Prioritization Good Driving Record Coordinating Rapport Building Time Management Decision Making Sales Clerical Works Written Communication Microsoft Office Planning Teaching Data Entry Quality Assurance Self-Discipline Basic Math Advocacy Research	147 86 70 64 61 53 51 50 50 50 39 35 34 33 30 27 27 26 25 22 21 20 17 17 17 16 15 15

#### **Top Qualifications**

Qualifications requested most often in Florence County job posts from June 2020-May 2021.

Qualification	Postings with Qualification
Commercial Driver's License (CDL) Certified Nursing Assistant Licensed Practical Nurse Transportation Worker Identification Card Licensed Vocational Nurses Hazmat Endorsement American Medical Technologists American Registry Of Radiologic Technologists Associate Degree In Nursing Competence In Speech-Language Pathology Doubles Endorsement Registered Technologist Advanced Practice Registered Nurse NHA Certified Nurse Practitioner Registered Respiratory Therapist American Association Of Nurse Practitioners ANCC Certified Certified Clinical Medical Assistant Certified Pharmacy Technician Series 6 Investment Company/Contracts CDL Class B License CDL Class C License Registered Polysomnographic Technologist Respiratory Care Practitioner Alliance Of Information And Referral Systems Bachelor of Science in Business Bachelor of Science in Nursing (BSN) Certified Apartment Maintenance Technician	121 32 23 14 11 9 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 3 3 3 3 3 3 3 3 3 2 2 2 2

# **Top Specialized Skills**

Specialized Skills requested most often in Florence County job posts from June 2020-May 2021.

Skill	Postings with Skill
Nursing Basic Life Support Flatbed Truck Operation Speech-Language Pathology Electronic Medical Record Medical Records Caregiving Infection Control Phlebotomy Cardiopulmonary Resuscitation (CPR) Billing Rehabilitation Registration Vital Signs Aseptic Processing Bladder Cancer Patient Safety Sputum Home Care Respiration Oral Hygiene Treatment Planning Physical Therapy Specimen Labeling Post-Mortem Care Reefer Truck Operation Electrocardiography Acute Care Food Services Holism	91 76 52 51 49 46 46 45 41 36 28 25 24 22 21 21 21 20 20 19 19 19 19 19 19 19 18 18 18 18 18

#### **Growing Industries**

Top industries based on projected job increases from 2021-2031 in Florence County (showing number of new jobs).

Description	2021-2031 Change
Ambulatory Health Care Services Miscellaneous Store Retailers Food and Beverage Stores Food Services and Drinking Places Administrative and Support Services Religious, Grantmaking, Civic, Professional, Local Government Professional, Scientific, and Technical Wood Product Manufacturing Insurance Carriers and Related Activities Merchant Wholesalers, Durable Goods Repair and Maintenance Merchant Wholesalers, Nondurable Goods Motor Vehicle and Parts Dealers Social Assistance Truck Transportation Heavy and Civil Engineering Construction Federal Government	109 26 25 17 16 13 13 13 13 13 13 13 13 13 13 13 13 13
Specialty Trade Contractors Food Manufacturing	- 1 1

Source: EMSI Analyst, Industries Table

#### NWTC Kewaunee County Workforce Data 2021

**Top 30 Occupations Requiring Postsecondary Education** Occupations requiring additional education that have the most annual openings in Kewaunee County projected from 2021 - 2031.

Description	Annual Openings
Heavy and Tractor-Trailer Truck Drivers Elementary School Teachers Bookkeeping, Accounting, and Auditing Clerks Teaching Assistants, Except Postsecondary Middle School Teachers Substitute Teachers, Short-Term General and Operations Managers Mechanical Engineers Secondary School Teachers Personal Service Managers, All Other Nursing Assistants Industrial Engineers Accountants and Auditors Project Management/Business Operations Automotive Service Technicians and Mechanics Buyers and Purchasing Agents Hairdressers, Hairstylists, and Cosmetologists Firefighters Clergy Preschool Teachers, Except Special Education Human Resources Specialists Industrial Production Managers Cost Estimators Market Research Analysts/Marketing Specialists Tutors and Teachers and Instructors, All Other Education Administrators Veterinary Technologists and Technicians Management Analysts Medical Assistants	18 12 9 7 6 5 4 4 4 4 3 3 3 2 2 2 2 2 2 2 2 2 2 2 2 2

#### **Occupation Groups**

Annual job openings by occupation group in Kewaunee County projected from 2021 - 2031.

Description	Annual Openings
Production Occupations	132
Farming, Fishing, and Forestry Occupations	125
Management Occupations	105
Food Preparation and Serving Related Occupations	77
Office and Administrative Support Occupations	70
Transportation and Material Moving Occupations	60
Sales and Related Occupations	55
Educational Instruction and Library Occupations	48
Construction and Extraction Occupations	41
Personal Care and Service Occupations	33
Installation, Maintenance, and Repair Occupations	32
Healthcare Support Occupations	29
Building and Grounds Cleaning and Maintenance	25
Business and Financial Operations Occupations	22
Architecture and Engineering Occupations	15
Protective Service Occupations	14
Healthcare Practitioners and Technical Occupations	10
Community and Social Service Occupations	9
Arts, Design, Entertainment, Sports, and Media	8
Computer and Mathematical Occupations	5
Life, Physical, and Social Science Occupations	5
Military-only occupations	3
Legal Occupations	1

# NWTG DISTRICT WORKFORCE DATA 2021

# **Top Common Skills**

Common skills requested most often in Kewaunee County job posts from June 2020-May 2021.

Communications367Customer Service304Valid Driver's License264Sales227Management214Good Driving Record179Detail Oriented174Operations153Basic Math118Problem Solving118Leadership104Loading And Unloading103Organizational Skills97Self-Motivation90Planning73Willingness To Learn72Interpersonal Communications66Accountability63Troubleshooting (Problem Solving)62Enthusiasm61Teamwork60Verbal Communication Skills58Written Communication58Scheduling57Decision Making53Coordinating53Smartphone Operation50Professionalism48	Skill	Postings with Skill
	Customer Service Valid Driver's License Sales Management Good Driving Record Detail Oriented Operations Basic Math Problem Solving Leadership Loading And Unloading Organizational Skills Self-Motivation Planning Willingness To Learn Interpersonal Communications Innovation Accountability Troubleshooting (Problem Solving) Enthusiasm Teamwork Verbal Communication Skills Written Communication Scheduling Decision Making Computer Literacy Coordinating Smartphone Operation	304 264 227 214 179 174 153 118 104 103 97 90 73 72 68 66 63 62 61 60 58 58 58 57 56 53 53 50

#### **Top Qualifications**

Qualifications requested most often in Kewaunee County job posts from June 2020-May 2021.

Qualification	Postings with Qualification
Commercial Driver's License (CDL) Certified Nursing Assistant Licensed Practical Nurse Hazmat Endorsement Licensed Vocational Nurses Tanker Endorsement Transportation Worker Identification Card Bachelor of Science in Business Doubles Endorsement Certified Forklift Operator Series 6 Investment Company/Contracts American Welding Society Certification Licensed Clinical Social Worker (LCSW) Licensed Marriage And Family Therapist (LMFT) Licensed Professional Counselor (LPC) (American Society For Quality) ASQ Certified CDL Class B License Certified First Responder Doctor Of Dental Surgery (DDS) Food Handler's Card SQF (Safe Quality Food) Practitioner Competence In Speech-Language Pathology Certified Manufacturing Engineer Doctor of Dental Medicine (DMD) Nurse Practitioner Pesticide Applicator License Series 7 General Securities Representative ServSafe Certification Advanced Practice Registered Nurse ANCC Certified	544 58 52 36 32 32 11 10 9 7 7 7 7 7 7 7 5 4 4 4 4 4 3 3 3 3 3 3 3 3 3 3 3 3 2 2

# **Top Specialized Skills**

Specialized Skills requested most often in Kewaunee County job posts from June 2020-May 2021.

Skill	Postings with Skill
Flatbed Truck Operation Caregiving Over-the-Road Driving Selling Techniques Personal Protective Equipment Nursing Merchandising Packaging And Labeling Home Care Acute Care Dry Van Truck Operation Cash Register Restaurant Operation Warehousing Customer Satisfaction Cardiopulmonary Resuscitation (CPR) Purchasing Good Manufacturing Practices Reefer Truck Operation Meal Planning and Preparation Accounts Receivable Tanker Truck Operation Food Services Brand Awareness Cash Handling Customer Experience Hooking Accounting Forklift Truck Nursing Care	162 131 107 100 81 78 74 69 69 67 65 65 64 60 59 58 58 52 49 42 42 42 42 42 42 42 42 42 38 37 36 34 33 32

# **Growing Industries**

Top industries based on projected job increases from 2021-2031 in Kewaunee County (showing number of new jobs).

Source: EMSI Analyst, Industries Table

#### NWTC Marinette County Workforce Data 2021

**Top 30 Occupations Requiring Postsecondary Education** Occupations requiring additional education that have the most annual openings in Marinette County projected from 2021 - 2031.

Heavy and Tractor-Trailer Truck Drivers Nursing Assistants Bookkeeping, Accounting, and Auditing Clerks Teaching Assistants, Except Postsecondary Registered Nurses Elementary School Teachers Medical Assistants Automotive Service Technicians and Mechanics General and Operations Managers Secondary School Teachers Personal Service Managers, All Other Project Management and Business Operations Accountants and Auditors Substitute Teachers, Short-Term Licensed Practical and Licensed Vocational Nurses Industrial Engineers Human Resources Specialists Preschool Teachers, Except Special Education Hairdressers, Hairstylists, and Cosmetologists Emergency Medical Technicians and Paramedics Buyers and Purchasing Agents Software Developers and Quality Assurance Mechanical Engineers Labor Relations Specialists Industrial Production Managers Firefighters Computer/Automated Teller/Machine Repair Tool and Die Makers Market Research Analysts/Marketing Specialists Management Analysts	54 32 17 15 13 12 11 11 8 8 7 7 7 6 5 5 5 5 5 4 4 4 4 3 3 3 3

#### **Occupation Groups**

Annual job openings by occupation group in Marinette County projected from 2021 - 2031.

Description	Annual Openings
Production Occupations Food Preparation and Serving Related Occupations Sales and Related Occupations Transportation and Material Moving Occupations Office and Administrative Support Occupations Healthcare Support Occupations Construction and Extraction Occupations Installation, Maintenance, and Repair Occupations Management Occupations Building and Grounds Cleaning and Maintenance Educational Instruction and Library Occupations Farming, Fishing, and Forestry Occupations Healthcare Practitioners and Technical Occupations Personal Care and Service Occupations Business and Financial Operations Occupations Protective Service Occupations Protective Service Occupations Architecture and Engineering Occupations Arts, Design, Entertainment, Sports, and Media Computer and Mathematical Occupations Life, Physical, and Social Science Occupations	338 255 216 202 180 112 97 97 88 83 71 67 58 56 55 27 21 19 17 14 11
Military-only occupations	5

# **Top Common Skills**

Common skills requested most often in Marinette County job posts from June 2020-May 2021.

Skill	Postings with Skill
Communications Management Customer Service Valid Driver's License Leadership Operations Sales Problem Solving Basic Math Planning Detail Oriented Organizational Skills Computer Literacy Verbal Communication Skills Time Management Innovation Professionalism Good Driving Record Coordinating Scheduling Microsoft Office Teamwork Interpersonal Communications Written Communication Troubleshooting (Problem Solving) Loading And Unloading Accountability Self-Motivation Presentations	1,725 1,310 1,161 917 807 774 767 584 562 545 544 512 437 433 414 409 402 388 367 362 360 355 336 317 315 283 279 278 254 236

#### **Top Qualifications**

Qualifications requested most often in Marinette County job posts from June 2020-May 2021.

Qualification	Postings with Qualification
Commercial Driver's License (CDL) Certified Nursing Assistant Hazmat Endorsement Transportation Worker Identification Card Licensed Practical Nurse Tanker Endorsement Secret Clearance Certified Forklift Operator Doctor Of Dental Surgery (DDS) Nurse Practitioner Doctor of Dental Medicine (DMD) American Registry Of Radiologic Technologists Doubles Endorsement Bachelor of Science in Nursing (BSN) Associate Degree In Nursing Certified Pharmacy Technician Master Of Business Administration (MBA) Bachelor of Science in Business Licensed Vocational Nurses Emergency Nurse Pediatric Course (ENPC) Automotive Service Excellence (ASE) Barber License Critical Care Registered Nurse (CCRN) CDL Class B License Licensed Clinical Social Worker (LCSW) Series 6 Investment Company/Contracts Master of Laws Registered Diagnostic Cardiac Sonographer Registered Vascular Technologist Trauma Nurse Core Course (TNCC)	1,091 142 126 110 98 72 57 38 37 37 36 35 33 32 29 26 26 26 26 26 25 23 20 18 18 18 18 18 17 17 15 14 14 14

# **Top Specialized Skills**

Specialized Skills requested most often in Marinette County job posts from June 2020-May 2021.

Skill	Postings with Skill
Merchandising Caregiving Flatbed Truck Operation Nursing Cash Register Home Care Basic Life Support Personal Protective Equipment Auditing Restaurant Operation Safety Training Cash Handling Environment Health And Safety Selling Techniques Accounting Purchasing Over-the-Road Driving Loans Chemical Accidents Warehousing Accounts Receivable Customer Satisfaction Reefer Truck Operation Cardiopulmonary Resuscitation (CPR) Food Services Power Tool Operation Welding Dry Van Truck Operation Customer Experience Packaging And Labeling	524 408 345 306 265 243 233 221 218 212 211 206 189 181 178 167 166 162 157 151 149 148 141 139 136 135 132 128 122

### **Growing Industries**

Top industries based on projected job increases from 2021-2031 in Marinette County (showing number of new jobs).

Source: EMSI Analyst, Industries Table

### NWTC Oconto County Workforce Data 2021

**Top 30 Occupations Requiring Postsecondary Education** Occupations requiring additional education that have the most annual openings in Oconto County projected from 2021 - 2031.

Description	Annual Openings
Heavy and Tractor-Trailer Truck Drivers	35
Elementary School Teachers	11
Bookkeeping, Accounting, and Auditing Clerks	11
Nursing Assistants	11
Teaching Assistants, Except Postsecondary	8
Middle School Teachers	6
Registered Nurses	6
General and Operations Managers	6
Personal Service Managers, All Other	6
Automotive Service Technicians and Mechanics	6
Substitute Teachers, Short-Term	5
Accountants and Auditors	5
Firefighters	5
Project Management and Business Operations Preschool Teachers, Except Special Education	4
Hairdressers, Hairstylists, and Cosmetologists Medical Assistants	4
Human Resources Specialists	3
Licensed Practical and Licensed Vocational Nurses	3
Secondary School Teachers	3
Construction Managers Library Technicians	3
Management Analysts	2
Clergy	2
Emergency Medical Technicians and Paramedics Market Research Analysts/Marketing Specialists Agricultural and Food Science Technicians Buyers and Purchasing Agents Industrial Engineers Tutors and Teachers and Instructors, All Other	2 2 2 2 2 2 2
	Z

## **Occupation Groups**

Annual job openings by occupation group in Oconto County projected from 2021 - 2031.

Description	Annual Openings
Production Occupations	140
Food Preparation and Serving Related Occupations	126
Transportation and Material Moving Occupations	103
Sales and Related Occupations	93
Office and Administrative Support Occupations	90
Healthcare Support Occupations	68
Management Occupations	65
Construction and Extraction Occupations	60
Farming, Fishing, and Forestry Occupations	60
Educational Instruction and Library Occupations	48
Installation, Maintenance, and Repair Occupations	43
Building and Grounds Cleaning and Maintenance	42
Personal Care and Service Occupations	41
Business and Financial Operations Occupations	29
Healthcare Practitioners and Technical Occupations	24
Protective Service Occupations	24
Community and Social Service Occupations	15
Arts, Design, Entertainment, Sports, and Media	11
Architecture and Engineering Occupations	9
Life, Physical, and Social Science Occupations	8
Computer and Mathematical Occupations	7
Military-only occupations	5
Legal Occupations	2

# **Top Common Skills**

Common skills requested most often in Oconto County job posts from June 2020-May 2021.

Communications831Valid Driver's License635Customer Service558Management537Sales383Good Driving Record374Organizational Skills325Problem Solving317Operations303Leadership273Basic Math239Detail Oriented238Time Management219Scheduling205Teamwork185Planning170Self-Discipline162Loading And Unloading161Written Communication159Self-Motivation146Verbal Communication Skills143Coordinating137Innovation123Willingness To Learn117Enthusiasm109Compassion107Computer Literacy107Professionalism100Accountability99	Skill	Postings with Skill
Decision Making 95	Valid Driver's License Customer Service Management Sales Good Driving Record Organizational Skills Problem Solving Operations Leadership Basic Math Detail Oriented Time Management Scheduling Teamwork Planning Self-Discipline Loading And Unloading Written Communication Self-Motivation Verbal Communication Skills Coordinating Innovation Willingness To Learn Enthusiasm Compassion Computer Literacy Professionalism Accountability	635 558 537 383 374 325 317 303 273 239 238 219 205 185 170 162 161 159 146 143 137 123 117 109 107 107 100 99

## **Top Qualifications**

Qualifications requested most often in Oconto County job posts from June 2020-May 2021.

Qualification	Postings with Qualification
Commercial Driver's License (CDL) Certified Nursing Assistant Hazmat Endorsement Licensed Practical Nurse Transportation Worker Identification Card Tanker Endorsement Bachelor of Science in Nursing (BSN) Nurse Practitioner Licensed Vocational Nurses Doubles Endorsement Series 6 Investment Company/Contracts Licensed Professional Counselor (LPC) Licensed Marriage And Family Therapist (LMFT) Licensed Clinical Social Worker (LCSW) Automotive Service Excellence (ASE) Bachelor of Science in Business Doctor of Dental Medicine (DMD) Competence In Speech-Language Pathology ANCC Certified Certified Medical Assistant Doctor Of Dental Surgery (DDS) Associate Degree In Nursing Advanced Practice Registered Nurse CDL Class B License American Medical Technologists Water Safety Instructor Certification Critical Care Registered Nurse (CCRN) Bachelor of Science in Business Administration Professional in Human Resources Product Certification	982 108 103 71 66 60 28 25 25 23 21 20 19 19 19 19 19 19 19 19 19 19 19 19 19

# **Top Specialized Skills**

Specialized Skills requested most often in Oconto County job posts from June 2020-May 2021.

Skill	Postings with Skill
Caregiving Flatbed Truck Operation Home Care Nursing Merchandising Over-the-Road Driving Cash Register Food Services Food Safety Meal Planning and Preparation Medication Administration Customer Experience Personal Care Restaurant Operation Cardiopulmonary Resuscitation (CPR) Reefer Truck Operation Selling Techniques Cash Handling Dry Van Truck Operation Auditing Food Delivery Developmental Disabilities Warehousing Rehabilitation Human Services Accounts Receivable Accounting Customer Satisfaction Basic Life Support	513 303 259 220 204 177 174 174 142 124 121 119 118 115 113 105 105 105 105 101 101 94 80 80 80 80 80 80 80 77 73 72 67 66 65
Budgeting	00

### **Growing Industries**

Top industries based on projected job increases from 2021-2031 in Oconto County (showing number of new jobs).

Description	2021-2031 Change
Social Assistance Ambulatory Health Care Services Administrative and Support Services Food Manufacturing Religious, Grantmaking, Civic, Professional Nonmetallic Mineral Product Manufacturing Plastics and Rubber Products Manufacturing Truck Transportation Food Services and Drinking Places Transit and Ground Passenger Transportation Professional, Scientific, and Technical Printing and Related Support Activities Heavy and Civil Engineering Construction Securities, Commodity Contracts, and Other Machinery Manufacturing General Merchandise Stores Telecommunications Crop Production Chemical Manufacturing Educational Services Support Activities for Agriculture/Forestry Beverage/Tobacco Product Manufacturing Miscellaneous Manufacturing Forestry and Logging Waste Management and Remediation Rental and Leasing Services Repair and Maintenance State Government Performing Arts, Spectator Sports Miscellaneous Store Retailers	81 68 49 40 36 34 23 22 19 17 17 17 17 17 17 17 17 17 17 17 17 17

Source: EMSI Analyst, Industries Table

## NWTC Shawano County Workforce Data 2021

**Top 30 Occupations Requiring Postsecondary Education** Occupations requiring additional education that have the most annual openings in Shawano County projected from 2021 - 2031.

Description	Annual Openings
Heavy and Tractor-Trailer Truck Drivers Bookkeeping, Accounting, and Auditing Clerks Teaching Assistants, Except Postsecondary Medical Assistants Nursing Assistants Elementary School Teachers Secondary School Teachers Personal Service Managers, All Other Automotive Service Technicians and Mechanics General and Operations Managers Substitute Teachers, Short-Term Registered Nurses Emergency Medical Technicians and Paramedics Firefighters Preschool Teachers, Except Special Education Accountants and Auditors Hairdressers, Hairstylists, and Cosmetologists Project Management and Business Operations Human Resources Specialists Licensed Practical and Licensed Vocational Nurses Software Developers and Quality Assurance Clergy Nurse Practitioners Construction Managers Library Technicians Management Analysts Market Research Analysts/Marketing Specialists Legislators Child, Family, and School Social Workers Tutors and Teachers and Instructors, All Other	37 22 19 17 15 13 11 10 9 9 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7

## **Occupation Groups**

Annual job openings by occupation group in Shawano County projected from 2021 - 2031.

Description	Annual Openings
Food Preparation and Serving Related Occupations	213
Sales and Related Occupations	184
Production Occupations	156
Office and Administrative Support Occupations	156
Transportation and Material Moving Occupations	149
Healthcare Support Occupations	127
Management Occupations	89
Farming, Fishing, and Forestry Occupations	88
Educational Instruction and Library Occupations	77
Construction and Extraction Occupations	77
Installation, Maintenance, and Repair Occupations	67
Personal Care and Service Occupations	64
Building and Grounds Cleaning and Maintenance	50
Healthcare Practitioners and Technical Occupations	44
Business and Financial Operations Occupations	41
Protective Service Occupations	32
Community and Social Service Occupations	30
Arts, Design, Entertainment, Sports, and Media	15
Computer and Mathematical Occupations	13
Architecture and Engineering Occupations	13
Life, Physical, and Social Science Occupations	10
Military-only occupations	5
Legal Occupations	2

# **Top Common Skills**

Common skills requested most often in Shawano County job posts from June 2020-May 2021.

Communications1,118Customer Service975Valid Driver's License826Sales748Management696Operations523Good Driving Record516Leadership438Problem Solving418Detail Oriented416Basic Math313Planning246Organizational Skills240Teamwork233Loading And Unloading212Innovation206Coordinating205Written Communication199Scheduling198Interpersonal Communications190Computer Literacy183Verbal Communication Skills178Self-Motivation175Time Management167Accountability166Professionalism159Presentations159Compassion137Troubleshooting (Problem Solving)135	Skill	Postings with Skill
Entrasidistri	Customer Service Valid Driver's License Sales Management Operations Good Driving Record Leadership Problem Solving Detail Oriented Basic Math Planning Organizational Skills Teamwork Loading And Unloading Innovation Coordinating Written Communication Scheduling Interpersonal Communications Computer Literacy Verbal Communication Skills Self-Motivation Time Management Accountability Professionalism Presentations Compassion	975 826 748 696 523 516 438 418 416 313 246 240 233 212 206 205 199 198 190 183 178 175 167 166 159 159 137

## **Top Qualifications**

Qualifications requested most often in Shawano County job posts from June 2020-May 2021.

# NWTG DISTRICT WORKFORCE DATA 2021

# **Top Specialized Skills**

Specialized Skills requested most often in Shawano County job posts from June 2020-May 2021.

Flatbed Truck Operation465Caregiving449Merchandising407Home Care282Cash Register263Nursing244Food Services242Warehousing235Over-the-Road Driving233Selling Techniques207Restaurant Operation202Cardiopulmonary Resuscitation (CPR)180Customer Satisfaction172Accounting170Cash Handling164Dry Van Truck Operation164Auditing154Reefer Truck Operation145Accounts Receivable138Food Safety138Personal Protective Equipment127Purchasing125Customer Experience124Packaging And Labeling117Basic Life Support112Acute Care110Food Delivery103Palletizing102Nursing Homes77Machine Operation73	Skill	Postings with Skill
	Caregiving Merchandising Home Care Cash Register Nursing Food Services Warehousing Over-the-Road Driving Selling Techniques Restaurant Operation Cardiopulmonary Resuscitation (CPR) Customer Satisfaction Accounting Cash Handling Dry Van Truck Operation Auditing Reefer Truck Operation Accounts Receivable Food Safety Personal Protective Equipment Purchasing Customer Experience Packaging And Labeling Basic Life Support Acute Care Food Delivery Palletizing Nursing Homes	449 407 282 263 244 242 235 233 207 202 180 172 170 164 160 154 145 138 138 138 127 125 124 117 112 110 103 102 77

### **Growing Industries**

Top industries based on projected job increases from 2021-2031 in Shawano County (showing number of new jobs).

Description	2021-2031 Change
Social Assistance Ambulatory Health Care Services Food Services and Drinking Places General Merchandise Stores Amusement, Gambling, and Recreation Printing and Related Support Activities Specialty Trade Contractors Computer/Electronic Product Manufacturing Waste Management and Remediation Motor Vehicle and Parts Dealers Machinery Manufacturing Repair and Maintenance Management of Companies and Enterprises Fabricated Metal Product Manufacturing Furniture and Related Product Manufacturing Clothing and Clothing Accessories Stores Food Manufacturing Educational Services Transit and Ground Passenger Transportation Sporting Goods, Hobby, Musical Instruments Animal Production and Aquaculture Support Activities for Transportation Accommodation Local Government Electronics and Appliance Stores Personal and Laundry Services Building Material and Garden Equipment Performing Arts, Spectator Sports Miscellaneous Store Retailers State Government	267 205 128 78 53 52 48 44 43 42 40 39 38 30 28 27 24 22 18 18 15 14 13 12 12 12 12 12 10 9 7

Source: EMSI Analyst, Industries Table

# Have questions?

# **Need additional information?**

### Contact the NWTC Library Researchers:

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